# SENATE BILL 394

Lower Tax Rates for a Stronger NC Economy

#### Bipartisan Plan for Economic Growth

- Lower every major tax rate
- Make tax rates more competitive with neighboring states
- Make tax system simpler, fairer
- Eliminate clutter of rates, exemptions
- Provide stable revenue stream
- Disentangle State revenue from local revenue
- Keep changes revenue-neutral

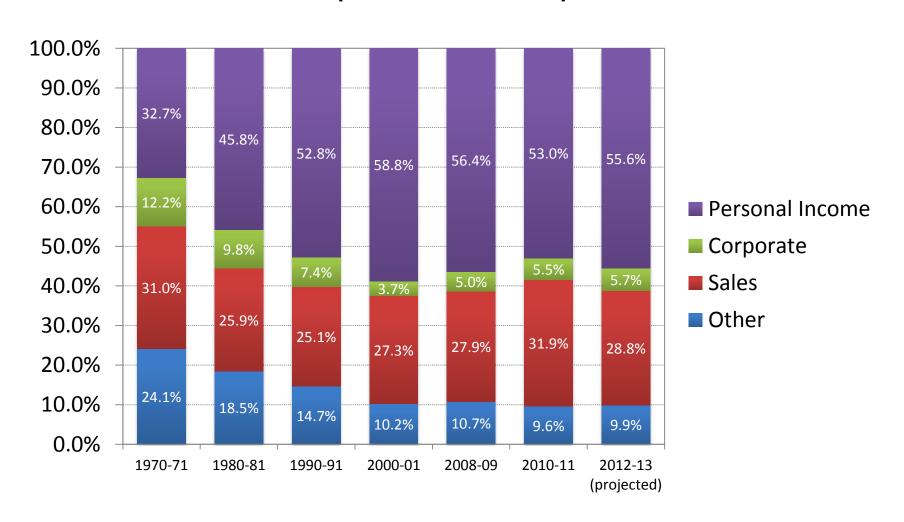
# SO WHAT'S WRONG WITH THE REVENUE SYSTEM WE HAVE NOW?

STEVE MEYBRS! VIEW

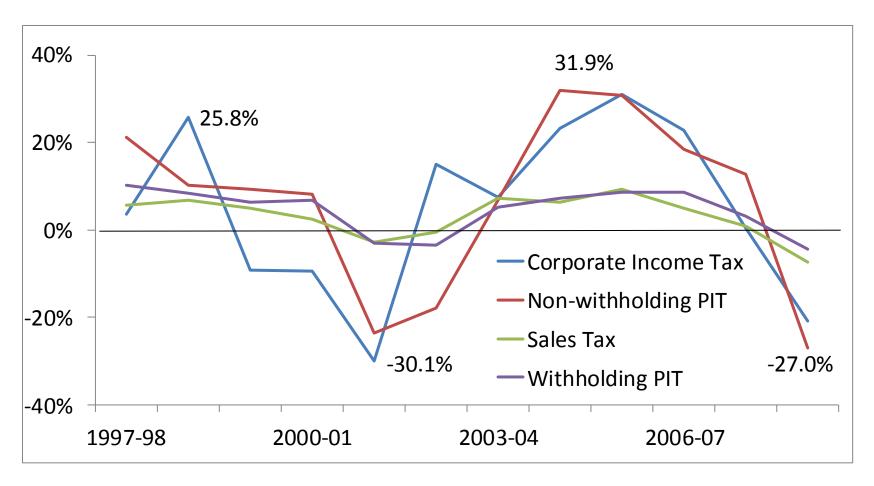


MAINE SUNDAY TELEGRAM SUNDAY, JULY 26, 2009

#### North Carolina Tax Structure (1970 – 2013)

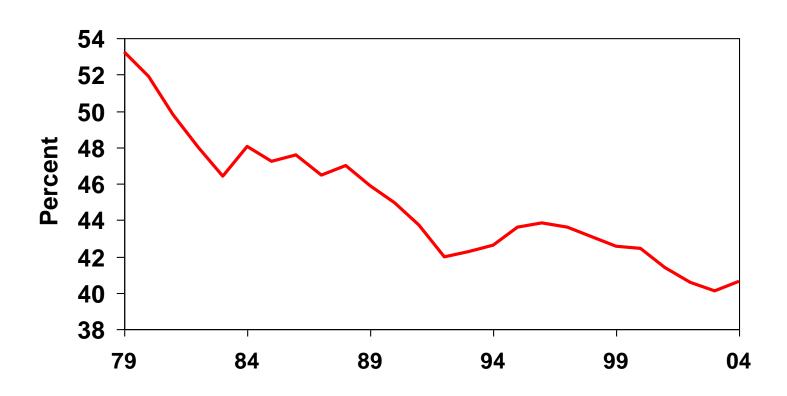


#### Growth & Stability

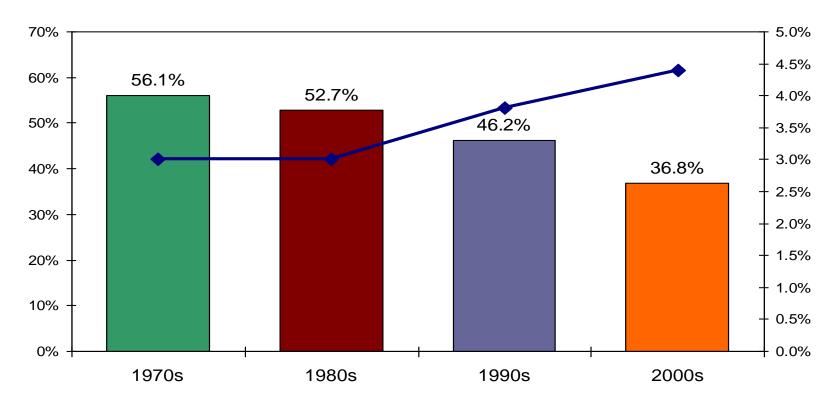


20% of General Fund revenue comes from two volatile sources: CIT & non-withholding portion of the PIT

# Sales Tax Base Is Shrinking as Percentage of Total Economy

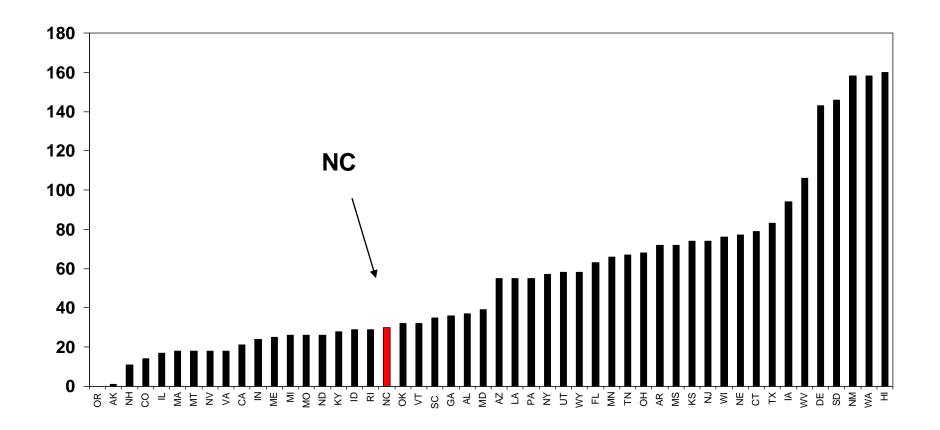


#### The Sales Tax Base



Due to shifts in consumption and an eroded base, the State rate has increased from 3% to 4.75%. Despite the rate increase, sales tax as a share of GF revenue has declined.

### Taxation of Services, by State



Source: Federation of Tax Administrators, 2007 Survey

### Tax Rates

Tax	Current Rate	SB 394 Rate	Decrease	
Individual Income	6, 7, & 7.75%	6%	23%	
Corporate Income	6.90%	6%	13%	
Franchise	\$1.50/1000	\$1.25/1000	16.70%	
State Sales	4.75%	4.50%	5%	

# Rates Compared to Other States

Тах	Current	SB 394	GA	SC	TN	VA
Individual Income	6, 7, & 7.75	6	1 to 6	3 to 7	No general	2 to 5.75
Corporate Income	6.9	6	6	5	6.5	6
Franchise	1.50/1000	1.25/1000	\$10 to 5000	1.00/1000	2.50/1000	No general
State Sales	4.75	4.5	4	6	7	4

## Individual Income Tax Highlights

- Establishes flat 6% rate
- Replaces standard deduction and exemptions with zero bracket amount
- Eliminates all credits except:
  - Child credit increased to \$200 or \$450
  - Charitable contribution credit, capped at \$600
- Replaces other credits and deductions with personal expense credit available to everyone
- Eliminates most deductions
- Taxes Social Security income only if taxed by federal government

## **Business Tax Highlights**

- Lowers corporate tax rate to 6% same as individual rate
- Increases sales factor weighting from 2x to 6x first step in transition to single factor sales
- Includes all limited liability entities in business privilege tax – replacement for franchise tax
- Repeals local privilege license taxes
- Repeals \$1%, \$80 excise tax on manufacturers and a few other businesses and enacts sales tax exemption for the capital equipment that was subject to that tax
- Allows Article 3J and most tax credits to sunset
- Eliminates annual report fees

# Sales Tax Changes: Expand Base

- Repeal vending and various other exemptions
- Include tangible personal property services
  - Service contracts
  - Alteration, repair, maintenance, cleaning, and installation
- Include entertainment and recreation
  - Live entertainment, movies formerly taxed under privilege license tax
  - Charges for museums, cultural sites, exhibits, shows, similar attractions
  - Charges to play or participate in a game, sport, or fitness activity
- Include storage
  - Short-term self-rental space, short-term clothing, boat, aircraft storage
- Include real property care and maintenance services
  - Extermination and pest control services
  - Landscaping services other than for new construction, utility easement
  - Cleaning
- Include security services
  - Guard and armored car services, alarm system monitoring
  - Locksmith services, telematic motor vehicle services

#### Local Revenue Impacts

Increases Decreases

- Distribution of State business privilege tax
- Expand sales tax base:
  - Electricity and piped gas
  - Tangible personal property services
  - Entertainment, recreation
  - Real property care and maintenance services
  - Eliminate exemptions

- Local privilege license tax
- Distributions of State tax:
  - Franchise tax on electricity
  - Piped gas excise tax
  - Beer and wine excise tax
  - Corporate income tax
  - Modular home sales tax
- Medicaid hold-harmless
- 1% Sales Tax on Food